

# Real World Case Studies of Bottom-Line Benefits

SOLUTIONS

**Corporate Synergies** provides its clients with comprehensive expertise in plan design because we're not brokers. We're business people and HR professionals who know insurance, benefits and administration.

## Companies with 50 - 250 Employees

**31%**  
SAVED

*We saved 31% on our medical plan, with improved benefits*

### Medical Plan

#### Employer Challenge

The company faced a massive premium hike on its medical plan.

#### Background

- The firm was "punished" for several big-ticket medical claims with a 32% increase at renewal
- As a large employer, the premium increase stood to cost the firm about \$200,000 over the next plan year

#### How Corporate Synergies Responded

- We reviewed claims history going back several years
- Utilizing long-term claims information and leveraging the size of the account to the client's advantage, we obtained quotes from competing carriers

#### Results

- By changing carriers, the 32% one-year cost increase was reduced to a 0.84% increase
- We lined up a plan design from the new carrier with slightly upgraded benefits from the previous plan

## CLIENT SAVINGS

**\$193,000**

The firm attained a real-dollar savings of \$193,000.

**Contact us at 1.866.CSG.1719  
and start saving today!**



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